

Open-End (Equity) Lease Rate Quote

Quote No: 4575236

Prepared For: San Benito County Behavioral Health Department Date 02/18/2020 Greig, April AE/AM JDD/EH0 Unit # 23HM95 Year 2020 Make Chevrolet Model Malibu Series LS w/1LS 4dr Sedan Vehicle Order Type In-Stock Term 60 State CA Customer# 593473 All language and acknowledgments contained in the signed quote \$ 18,904.21 Capitalized Price of Vehicle¹ apply to all vehicles that are ordered under this signed quote. \$ 0.00 Sales Tax 0.0000% State CA \$ 368.46 Initial License Fee \$ 0.00 Registration Fee Order Information \$ 0.00 Other: Courtesy Delivery Fee **Driver Name** \$ 0.00 Capitalized Price Reduction Exterior Color (0 P) Summit White \$ 0.00 Tax on Capitalized Price Reduction Interior Color (0 I) Jet Black w/Premium Cloth Seat Trim \$ 0.00 Gain Applied From Prior Unit Lic. Plate Type Exempt \$ 0.00 Tax on Gain On Prior GVWR 0 \$ 0.00 Security Deposit \$ 0.00 Tax on Incentive (Taxable Incentive Total: \$0.00) \$ 18,904.21 Total Capitalized Amount (Delivered Price) \$ 236.30 Depreciation Reserve @ 1.2500% \$ 74.03 Monthly Lease Charge (Based on Interest Rate - Subject to a Floor)², Including Management Fee of \$ 24.70 \$ 310.33 Total Monthly Rental Excluding Additional Services Additional Fleet Management Master Policy Enrollment Fees \$ 0.00 Commercial Automobile Liability Enrollment (Estimate Only) Liability Limit \$0.00 \$ 0.00 Physical Damage Management (Estimate Only) Comp/Coll Deductible 0 / 0 \$49.18 OverMileage Charge \$ 0.0400 Per Mile Full Maintenance Program³ Contract Miles 60,000 Incl: # Brake Sets (1 set = 1 Axle) 2 # Tires 0 Loaner Vehicle Not Included \$ 49.18 Additional Services SubTotal \$ 28.71 Sales Tax 9.2500% State CA \$ 388.22 Total Monthly Rental Including Additional Services APPROVED AS TO LEGAL FORM \$ 4,726.21 Reduced Book Value at 60 Months

Quote based on estimated annual mileage of 12,000

(Current market and vehicle conditions may also affect value of vehicle)

(Quote is Subject to Customer's Credit Approval)

\$ 400.00

Notes

ENITO COUNTY COUNSEL

DATE

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle.

ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement and agrees that Lessor shall have the right to collect damages in the event Lessee fails or refuses to accept delivery of the ordered vehicle. Lessee certifies that it intends that more than 50% of the use of the vehicle is to be in a trade or business of the Lessee.

Service Charge Due at Lease Termination

LESSEE San Benito County Behavioral Health Department

* INDICATES ITEMS TO BE BILLED ON DELIVERY.

¹ Capitalized Price of Vehicle May be Adjusted to Reflect Final Manufacturer's Invoice. Lessee Hereby Assigns to Lessor any Manufacturer Rebates And/Or Manufacturer Incentives Intended for the Lessee, Which Rebates And/Or Incentives Have Been Used By Lessor to Reduce the Capitalized Price of the Vehicle

Monthly Lease Charge Will Be Adjusted to Reflect the Interest Rate on the Delivery Date (Subject to a Floor).

³ The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.



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VEHICLE INFORMATION:

2020 Chevrolet Malibu LS w/1LS 4dr Sedan - US

Series ID: 1ZC69

Pricing Summary:

	INVOICE	MSRP
Base Vehicle	\$ 22,384.08	\$ 23,220.00
Total Options	\$ 154.70	\$ 170.00
Destination Charge	\$ 875.00	\$ 875.00
Total Price	\$ 23,413.78	\$ 24,265.00

SELECTED COLOR:

Exterior:

GAZ - (0 P) Summit White

Interior:

H1T - (0 I) Jet Black w/Premium Cloth Seat Trim

SELECTED OPTIONS:

CODE	DESCRIPTION	INVOICE	MSRP
1LS	Preferred Equipment Group 1LS	NC	NC
A51	Front Bucket Seats	STD	STD
AG6	6-Way Manual Front Passenger Seat Adjuster	Included	Included
AH4	6-Way Manual Driver Seat Adjuster	Included	Included
GAZ_01	(0 P) Summit White	NC	NC
H1T_02	(0 I) Jet Black w/Premium Cloth Seat Trim	NC	NC
IOR	Radio: Chevrolet Infotainment 3 System	STD	STD
LFV	Engine: 1.5L Turbo DOHC 4-Cylinder DI w/VVT	STD	STD
MRG	Transmission: Continuously Variable (CVT)	STD	STD
PAINT	Monotone Paint Application	STD	STD
QC7	Wheels: 16" Aluminum	STD	STD
R83	Tires: P205/65R16 All-Season Blackwall	STD	STD
SFZ	Black Bowtie (LPO)	, \$ 154.70	\$ 170.00
STDTM	Premium Cloth Seat Trim	STD	STD
UQF	6-Speaker Audio System Feature	Included	Included
WARANT	Fleet Customer Powertrain Limited Warranty	NC	NC
YF5	California State Emissions Requirements	NC	NC

CONFIGURED FEATURES:

Body Exterior Features:

Number Of Doors 4

Rear Cargo Door Type: trunk

Driver And Passenger Mirror: power remote manual folding side-view door mirrors

Door Handles: body-coloured

Front And Rear Bumpers: body-coloured front and rear bumpers

Body Material: fully galvanized steel body material

Grille: black w/chrome accents grille

Convenience Features:

Air Conditioning manual air conditioning

Air Filter: air filter

Cruise Control: cruise control with steering wheel controls

Trunk/Hatch/Door Remote Release: power cargo access remote release Power Windows: power windows with front and rear 1-touch down Remote Keyless Entry: keyfob (all doors) remote keyless entry

Illuminated Entry: illuminated entry

Integrated Key Remote: integrated key/remote

Auto Locking: auto-locking doors Passive Entry: proximity key

Trunk FOB Controls: keyfob trunk/hatch/door release

Steering Wheel: steering wheel with manual tilting, manual telescoping

Day-Night Rearview Mirror: day-night rearview mirror

Driver and Passenger Vanity Mirror: driver and passenger-side visor mirrors

Emergency SOS: OnStar and Chevrolet connected services capable emergency communication system

Front Cupholder: front and rear cupholders Floor Console: full floor console with covered box Overhead Console: mini overhead console

Glove Box: glove box

Driver Door Bin: driver and passenger door bins Seatback Storage Pockets: 2 seatback storage pockets

Driver Footrest: driver's footrest

Retained Accessory Power: retained accessory power Power Accessory Outlet: 1 12V DC power outlet

Entertainment Features:

radio AM/FM stereo with seek-scan Equalizer: automatic equalizer

Audio Theft Deterrent: audio theft deterrent Speed Sensitive Volume: speed-sensitive volume

Steering Wheel Radio Controls: steering-wheel mounted audio controls

Speakers: 12 speakers

Internet Access: 4G LTE Wi-Fi Hotspot capable internet access

TV Tuner: OnStar Turn-by-Turn Navigation turn-by-turn navigation directions

1st Row LCD: 2 1st row LCD monitor

Wireless Connectivity: wireless phone connectivity

Antenna: integrated roof antenna

Lighting, Visibility and Instrumentation Features:

Headlamp Type delay-off aero-composite halogen headlamps

Front Wipers: variable intermittent wipers
Rear Window Defroster: rear window defroster

Tinted Windows: light-tinted windows

Dome Light: dome light with fade

Front Reading Lights: front reading lights

Variable IP Lighting: variable instrument panel lighting

Display Type: analog display Tachometer: tachometer Compass: compass

Exterior Temp: outside-temperature display

Low Tire Pressure Warning: tire specific low-tire-pressure warning

Trip Computer: trip computer
Trip Odometer: trip odometer

Water Temp Gauge: water temp. gauge

Clock: in-radio display clock Systems Monitor: systems monitor

Check Control: redundant digital speedometer Rear Vision Camera: rear vision camera Oil Pressure Warning: oil-pressure warning Water Temp Warning: water-temp. warning

Battery Warning: battery warning

Low Coolant Warning: low-coolant warning Lights On Warning: lights-on warning

Key in Ignition Warning: key-in-ignition warning

Low Fuel Warning: low-fuel warning

Low Washer Fluid Warning: low-washer-fluid warning

Door Ajar Warning: door-ajar warning Trunk Ajar Warning: trunk-ajar warning Brake Fluid Warning: brake-fluid warning Turn Signal On Warning: turn-signal-on warning

Safety And Security:

ABS four-wheel ABS brakes

Number of ABS Channels: 4 ABS channels

Brake Assistance: brake assist

Brake Type: DuraLife four-wheel disc brakes Vented Disc Brakes: front ventilated disc brakes Daytime Running Lights: daytime running lights

Spare Tire Type: compact spare tire

Spare Tire Mount: spare tire mounted inside under cargo

Driver Front Impact Airbag: driver and passenger front-impact airbags
Driver Side Airbag: seat-mounted driver and passenger side-impact airbags

Overhead Airbag: curtain 1st and 2nd row overhead airbag

Knee Airbag: knee airbag

Rear Side Airbag: rear side-impact-impact airbag

Occupancy Sensor: front passenger airbag occupancy sensor Height Adjustable Seatbelts: height adjustable front seatbelts

Seatbelt Pretensioners: front seatbelt pre-tensioners 3Point Rear Centre Seatbelt: 3 point rear centre seatbelt

Side Impact Bars: side-impact bars

Perimeter Under Vehicle Lights: remote activated perimeter/approach lights

Rear Child Safety Locks: rear child safety locks

Ignition Disable: immobilizer Security System: security system Panic Alarm: panic alarm Tracker System: tracker system

Electronic Stability: StabiliTrak electronic stability
Traction Control: ABS and driveline traction control

Front and Rear Headrests: manual adjustable front head restraints

Rear Headrest Control: 2 rear head restraints Break Resistant Glass: break resistant glass

Seats And Trim:

Seating Capacity max. seating capacity of 5 Front Bucket Seats: front bucket seats

Number of Driver Seat Adjustments: 6-way driver and passenger seat adjustments

Reclining Driver Seat: manual reclining driver and passenger seats

Driver Height Adjustment: manual height-adjustable driver and passenger seats

Driver Fore/Aft: manual driver and passenger fore/aft adjustment Front Centre Armrest Storage: front centre armrest with storage

Rear Seat Type: rear 60-40 bench seat

Rear Folding Position: rear seat fold-forward seatback

Leather Upholstery: premium cloth front and rear seat upholstery

Door Trim Insert: cloth door panel trim Headliner Material: full cloth headliner Floor Covering: full carpet floor covering

Dashboard Console Insert, Door Panel Insert Combination: cloth/metal-look instrument panel insert, door panel insert, console insert

Shift Knob Trim: urethane shift knob Floor Mats: carpet front and rear floor mats

Interior Accents: chrome/metal-look interior accents

Cargo Space Trim: carpet cargo space Trunk Lid: carpet trunk lid/rear cargo door Cargo Tie Downs: cargo tie-downs

Cargo Light: cargo light

Standard Engine:

Engine 160-hp, 1.5-liter I-4 (regular gas)

Standard Transmission:

Transmission 2-speed CVT w/ OD