



November 30, 2018

Ms. Kris Mangano
EMS Coordinator
Emergency Medical Services Division
of the Office of Emergency Services
County of San Benito
471 Fourth Street, Hollister, CA 95023

RE: FISCAL YEAR 2019 RATE INCREASE REQUEST

Dear Ms. Mangano:

Pursuant to Section 9.03 of the Agreement to Provide Advanced Life Support Ambulance Service to the County of San Benito, American Medical is formally requesting a rate increase for the fiscal year 2019. Under the terms of the agreement with rate increase calculations provided under section 9.3 A, AMR is permitted to request a CPI increase. We are seeking a 3.0% rate increase to keep pace with rising operational costs and the fiscal dynamics in collections.

The increase will allow us to remain fiscally stable as we continue to make system enhancements that will translate to improving the services to the public. This also helps support the new wage schedules included for our field staff.

We are available to discuss with you in greater detail the assumptions made to necessitate the 3.0% rate increase. Thank you for your consideration.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Mike Esslinger', is written over the word 'Sincerely,'.

Mike Esslinger
Regional Director, San Benito County
American Medical Response