



Together, Building  
a Better California

Pacific Gas and Electric Company

# On-Bill Financing for Energy Efficiency Upgrades



## Zero-interest financing for business customers

Energy efficiency upgrades are a great way for businesses to lower their energy use and reduce monthly bills. PG&E can help you make facility improvements without high interest costs.

### What is On-Bill Financing?

- The Energy Efficiency Retrofit Loan Program, also known as On-Bill Financing, helps eligible customers pay for energy efficiency retrofit projects with zero interest, zero penalty loans.
- The program works in conjunction with PG&E's energy efficiency rebate and incentive programs by eliminating up-front costs.
- After project completion, PG&E will lend the money for the retrofit, and the customer will pay the loan—interest free—through a line-item on their monthly utility bill.

### Program benefits for business customers:

- **Financing from \$5,000 to \$100,000 of the project cost, after incentives**
- **Loan terms up to five years**
- **Zero interest**
- **No minimum credit requirements**
- **Loan repayment is based on projected energy savings**

### How much can businesses and agencies borrow?

- Business customers may qualify for **loans between \$5,000 and \$100,000** per premises, with loan periods of **up to 60 months**.
- Government agencies may qualify for **loans between \$5,000 and \$250,000** per project, with loan periods of **up to 120 months**.
- Loan funds must be used to purchase and install qualifying energy efficient equipment.

### What kinds of projects are eligible?

Financing is available to fund many energy efficient technology upgrades, including LED lighting, refrigeration, HVAC, food service and LED streetlight projects. To qualify, a project's total cost savings must be sufficient to repay the loan within the maximum loan term limits, and each product must receive a rebate or incentive through a PG&E program.

Customers may install the equipment themselves or hire a contractor to perform the work. PG&E may need to inspect the site before the old equipment is removed and may perform another inspection upon project completion.



## How is the loan term calculated?

To qualify for financing through the On-Bill Financing Program, a project's estimated energy savings must be sufficient to repay the loan during the maximum allowable payment term. The monthly payment is calculated based on estimated monthly energy savings.

For example:

<b>Project cost</b>	<b>\$10,000</b>
<b>Energy efficiency rebates and/or incentives</b>	<b>(\$2,500)</b>
<b>Loan amount (remaining costs to be funded)</b>	<b>\$7,500</b>
<b>Estimated monthly energy savings from retrofit</b>	<b>\$300</b>
<b>Monthly loan installment billed on PG&amp;E utility bill</b>	<b>\$300</b>
<b>Simple payback period</b> (loan amount divided by monthly payment amount)	<b>25 months</b>

The loan terms for the customer in this example would be \$300 per month for 25 months.

If a business customer closes a PG&E account before the loan term ends—for example if a business closes or moves to a new location—the business must pay off its loan balance when the final bill is settled.

## Does your business or agency qualify?

Before beginning your retrofit project, contact PG&E to make sure your energy efficiency upgrades qualify for On-Bill Financing. To be eligible, customers must have a PG&E account that has been continuously active for the past 24 months and has been in good standing for the past 12 months. Business customers are also subject to a payment history screening.

### Next Steps

To find out more information about the On-Bill Financing Program and to check your eligibility, contact your PG&E Account Manager through the Business Customer Service Center at 1-800-468-4743, or visit [pge.com/obf](http://pge.com/obf).