Presentation to the County of San Benito

Comprehensive User Fee Study

July 24, 2018









What are User Fees?

- User Fees fund programs and services that provide private benefit to individuals requesting them, with limited or no benefit to the community as a whole
- State Law requires that 1) individual use of the service must be voluntary, and 2) fees must reasonably relate to the services provided



What is a User Fee Study?

- Objective of a User Fee Study is to determine the "reasonable"
 full cost of providing services
- Each fee or service's cost is calculated individually
- Develop fully burdened hourly rates for personnel
 - Salary & Benefit cost divided by billable hours
 - Layer on direct and indirect overhead as applicable to the position's department and services provided
- Up to 100% of the full cost may be recovered
- The County may decide to set fees lower than full cost



Objectives of User Fee Study

- Develop a rational basis for setting fees
- Understand total costs of providing services
- Identify subsidy amounts, if applicable
- Identify appropriate fee adjustments that enhance fairness and equity
- Maintain consistency with local policy and objectives, and compliance with state law
- Develop updatable, comprehensive list of fees



Summary Steps of the Study

Data Analysis

Department Interviews

Time Estimates

Labor Costs

Cost Allocation Plan

Building Cost Layers

Direct Services

Indirect Services

Department Overhead

County-Wide Overhead

Set Fees

Define the Full Cost of Services

Set Cost Recovery Policy



Typical Fee Composition

Central Service Overhead

- Clerk
- Finance

Direct Costs

- Direct Labor
- 3rd Party Costs
- Material Costs

<u>Department</u>

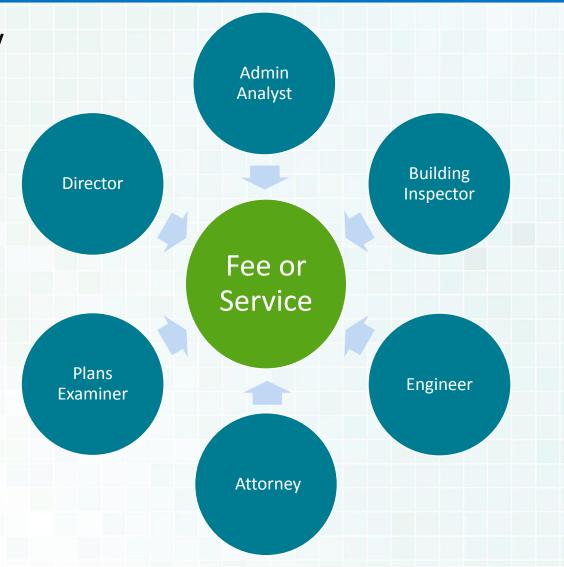
Overhead

- Operational Costs
 - Administrative functions



Fee Cost Composition Example

- Fully Burdened Hourly rates predominately used to calculate full cost for fees
- Important to keep in mind all processes, personnel, and indirect support involved to calculate full cost for services





Scope of the Study

- Review and calculate cost of providing services and related fees charged by the following departments and divisions:
 - Agricultural Commissioner
 - Assessor
 - Building
 - Clerk of the Board
 - Code Enforcement
 - Emergency Medical Services
 - Environmental Health
 - Geographic Information Systems

- Library
- Mental Health
- Planning
- Probation
- Public Health
- Sherriff's Office
- Tax Collector



Agricultural Commissioner

- Majority fees are set according to statutes and regulations
- Current fees are under recovering the cost of providing service
- No recommended changes to fee schedule



Assessor

- Current fees are under recovering the cost of service
- Recommendation is to set most fees at or near 100% cost recovery
 - There would be an increase to 9 fees, and 9 fees would remain as currently set
 - Average fee increase of 11%



Building

- Fees based on a time based analysis
 - Recommendation is to set most fees at or near 100% cost recovery
 - As a result, there would be an increase to 32 fees, 5 fees would remain as currently set, 1 fee would decrease, 38 new fees would be added, and 2 fees would go from flat fee to valuation based
 - Average fee increase of 55%
- Building Permit program based analysis
 - Current cost recovery is 84%
 - Suggested fees would increase program to 100% cost recovery



Clerk of the Board

- Recommendation is to set most fees at or near 100% cost recovery
 - There would be an increase to 1 fee, 2 fees would remain as currently set, 1 fee would decrease, and 2 fees would go from flat fee to actual cost



Code Enforcement

- Current fees are primarily penalties meant to deter undesirable activities that are set based on Government codes and previously established resolutions
- No recommended changes to fee schedule



Emergency Medical Services

- Current fees largely subsidize the cost of providing service
- Recommendation is to set most fees at or near 100% cost recovery while retaining subsidies for select fees to promote access to specific services
 - There would be an increase to 17 fees, 1 fee would remain as currently set, 4 fees would decrease, and 5 new fees would be added
 - Average fee increase of 10%



Environmental Health

- Current fees are under recovering the cost of service
- Recommendation is to set most fees at or near 100% cost recovery
 - There would be an increase to 155 fees, 23 fees would remain as currently set, 5 fees would decrease, and 9 new fees would be added
 - Average fee increase of 3%



Geographic Information Systems

- Current fees are under recovering the cost of service
- Recommendation is to set most fees at or near 100% cost recovery
 - There would be an increase to 17 fees, 5 fees would remain as currently set, 1 fee would decrease, and 1 new fee would be added
 - Average fee increase of 11%



Library

- Services included in Library are a mixture of fines and user fees
 - Analysis on user fees shows that current fees largely under recover the cost of services
- There are no recommended changes to Library fees



Mental Health

- Most fees are currently set by the State and will remain at their designated levels
- One fee for records research was analyzed and is recommended to increase
 - The recommended fee would retain a 41% subsidy



Planning

- Fees include a mixture of flat and deposit based services
 - Flat fees utilized a time based analysis
 - Deposits are charged at cost of providing service and unused funds are refunded to requestor
- Current fees under recover the cost of providing service
- Recommendation is to set most fees at or near 100% cost recovery
 - There would be an increase to 39 fees, 3 fees would remain as currently set, 3 fees would decrease, and 10 new fees would be added
 - Average fee increase of 55% for flat fee services



Probation

- Current fees are primarily penalties meant to deter undesirable activities
- Current fees and fines are not recovering the cost
- It is recommended that fees and fines be increased, but not to 100% recovery
 - There would be an increase to 10 fees, and 1 new fee would be added
 - The suggested amounts would have an average fee increase of 53%, but retain a average subsidy of 30%



Public Health

- Most fees are currently set by the State and will remain at their designated levels
- 1 fee was analyzed and the recommendation is to increase that fee
 - The increase would be by 49%, but it would retain a 97% subsidy



County of San Benito Sheriff's Office

- Most fees are currently set by a penal code and are meant to deter undesirable activities
- The two current user fee analyzed are under recovering the cost of providing service
- 10 fees in total were analyzed and the recommendation is to increase the 2 current fees and 8 new fees would be added



Tax Collector

- Current fee levels mostly under recover the cost of providing service
- Recommendation is an increase to 25 fees, 42 fees would remain as currently set, and 8 fees would decrease
 - Average fee decrease of 2%
 - Subsidies would remain for many services



Data & County Staff Participation

Willdan used the following to determine full cost of providing each service:

- Department budgets, Salary & Benefit information, other cost data
- Staffing Structures
- Central Service/Indirect Cost Allocation Plan
- Productive/billable hours
- Direct & Indirect work hours
- Time estimates to complete tasks
- Activity level and revenue for programs and services
- County/Department input, feedback and policies



Policy Considerations

- General standard: individuals or groups who receive private benefit from service should pay 100% of cost
- In certain situations, subsidization is an effective public policy tool:
 - Encourage participation
 - Ensure compliance when cost is prohibitive to residents
 - Allow access to services
- It is recommended that County include an annual inflation factor which will allow Board of Supervisors by resolution to annually adjust fees based on CPI or other factor



Questions

