



March 21, 2017

County of San Benito
Resource Management Agency, Public Works Division
Attn: Adam Goldstone
2301 Technology Parkway
Hollister CA 95023

Re: IFB No. PWB-1705

Dear Mr. Goldstone:

Please find enclosed our response to your IFB No. PWB-1705, for your consideration.

We became aware of the posting of this IFB to your website only late Thursday afternoon, 3-16-17, giving us only four days to review the documents, prepare our submission, and mail our bid package in time to meet your required deadline.

Given this, we have not been able to complete the bid bond application process in time to submit the requested bid bond with our enclosed response. It has been a long time since we have been required to provide surety bonds for a project of this type and size. If we are awarded this project, we will be more than happy to comply with your surety bond requirements. We have included a \$1,500.00 Project Management and Administrative Expense fee to cover the anticipated cost of the bonds. In the event you waive this requirement, we will remove the \$1,500.00 fee.

My records indicate the current sales tax rate for Hollister CA is 8.25%, and taxable items in my proposal have been taxed at 8.25%. If I am incorrect on this, please let me know and I will adjust the quotation.

Your IFB indicates that a number of factors will be considered in determining the most responsive bid. I wanted to make two points regarding this.

1. Within the past year we were contacted by County of San Benito Sheriff's Office regarding problems with their existing radio communications system. We were able to make recommendations, then incorporate these recommended repairs and upgrades, and the result is that the radio system performance has dramatically improved.
2. Subsequently, at the request of your Sheriff's Office, we have expended a significant amount of time and resources to research the engineering and regulatory aspects of this project and to develop a very specific plan for its implementation. You have chosen to use both our precise equipment list and verbatim action plan in this IFB in order to solicit competitive bids.

We have proven to be a trusted and valuable supplier of professional goods and services to San Benito County and its citizens. And we have dealt with San Benito County at all times in extreme good faith.



**Metro Mobile
Communications**

Metro Mobile Communications

Wireless Solutions for Business and Government

**1140 Old County Road, Suite A
Belmont, CA 94002**

Please contact me with any question you may have, or if we may be of service to you in any way. We look forward to working with you in the near future should you choose to favor us with your business.

Best Regards,

John Singer
President
Metro Mobile Communications



Metro Mobile Communications

1140 Old County Road, Suite A
Belmont, CA 94002-3919

phone 650-367-1992 | 800-383-2929
fax 650-832-1943

Sales Order # 38853

This quote valid for 30 days.

Quote Date: 3/17/2017

Sched Ship Date: 6-10 weeks

Bill To:

SAN BENITO COUNTY SHERIFF'S OFFICE
ATTN: KELLIE KENNEDY, FISCAL MGR
2301 TECHNOLOGY PKWY
HOLLISTER, CA 95023

Ship To:

COUNTY OF SAN BENITO
RESOURCE MANAGEMENT AGENCY
2301 TECHNOLOGY PKWY
HOLLISTER CA 95023
ATTN: ADAM GOLDSTONE

PO #

Rep: SINGR
Singer@MetroMobile.com

Terms: Net 30

Qty	Item Id	Description	Unit Price	Extended Price
		IFB No. PWB-1705		
1	EQUIPMENT	Telewave M108-150-1TP-M60 1 Channel TX Combiner	3,432.00	3,432.00T
1	OTHER	TWCH-2 2 Channel Phasing Harness	279.00	279.00T
1	OTHER	TPRC-1508-1 Single Pass/Reject Cavity	527.00	527.00T
1	OTHER	TWPC-1508-2 Dual Pass Cavity	1,107.00	1,107.00T
2	OTHER	TW2 Critical Length Cable	69.00	138.00T
1	EQUIPMENT	TW150-2HRB1M 2 Channel Hybrid Combiner	6,403.00	6,403.00T
1	OTHER	TWPC-1504-1C 4" Single Square Pass Cavity	414.00	414.00T
2	OTHER	TPCP-1543C VHF Pass Preselector	1,357.00	2,714.00T
7	OTHER	TW2 Critical Length Cable	65.00	455.00T
1	OTHER	TLA3-PS150 Panel Mounted Preamplifier	1,736.00	1,736.00T
1	OTHER	TW4-150 4-Way Junction	334.00	334.00T
1	OTHER	7864 Junction Bracket	26.00	26.00T
1	OTHER	TWX150-NF Crystal Filter	1,672.00	1,672.00T
3	OTHER	PNL061 Blank Rack Panel	22.00	66.00T
1	ANTENNA	ANT-150F2 Collinear Antenna	895.00	895.00T
1	ANTENNA	ANT150D VHF Dipole Antenna	418.00	418.00T
1	ANTENNA	ANT450D UHF Dipole Antenna	329.00	329.00T
1	OTHER	21' Mast, 2.375"OD, Schedule 80 Galvanized with Threaded Caps(2)	235.00	235.00T
2	OTHER	BB-S10-10 Clamp Set	109.00	218.00T
1	OTHER	UGBKIT-0210-T Outdoor Ground Bus Bar	60.00	60.00T
1	OTHER	UGBKIT-0210 Indoor Ground Bus Bar	55.00	55.00T
2	OTHER	10' Copper Grounding Rod	37.00	74.00T
1	OTHER	204673-2A Cable Entry Port	60.00	60.00T
1	OTHER	SC-400T-6 Rubber Cushion for LMR400	15.00	15.00T
1	OTHER	WSPC4-BLANK Cushion Blank	12.00	12.00T

Subtotal

Sales Tax (8.25%)

Total


MMC Rep Signature

3-17-17
Date

Authorized Purchaser Signature

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HOLLISTER, CA 95023

Ship To:

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2301 TECHNOLOGY PKWY
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Singer@MetroMobile.com

Terms: Net 30

Qty	Item Id	Description	Unit Price	Extended Price
2	OTHER	294573 Boot for Cable Entry	22.00	44.00T
1	OTHER	IS-50BLN-CO Polyphasor Impulse Arrestor	73.00	73.00T
1	OTHER	LMR400 Cable-150'	300.00	300.00T
12	OTHER	RF Connector	12.00	144.00T
3	OTHER	Chatsworth Equipment Rack	125.00	375.00T
1	MISC HARDW...	Miscellaneous Hardware	250.00	250.00T
1	SERVICE	Labor: Procure, deliver, and install 3, 19" Chatsworth Products, open frame aluminum equipment racks. Drill and bolt racks to concrete floor in new radio room. Rent outdoor scissor lift to get 2 persons to roof level of building. Rent concrete coring drill, drill 2x 4" holes through concrete wall. Install cable entry plate, drill and bolt to wall, covering 2 new 4" holes. Bolt to wall 4, heavy duty clamp sets to mount 21 foot schedule 80 2.375" diameter pipe to concrete wall. 15 feet above wall, 6 feet beside wall to attach to clamps. Install vertical antenna on top of mast, "master receive antenna" Install UHF single folded dipole antenna to center of mast that extends above roof. Install VHF single folded dipole, master TX antenna to lower section of mast, just above roof line.	20,000.00	20,000.00

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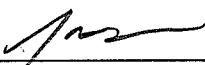
Terms: Net 30

Qty	Item Id	Description	Unit Price	Extended Price
1	LICENSE FEE	<p>Raise, align, tighten, secure mast and associated cabling. Mount cable management hangars to wall. Feed cables into building, install entry port boots and inserts.</p> <p>Bolt outdoor ground bus to wall just below entry port. Attach ground kits from main mast and 3 coax cables to ground bus. Drive in 3/4" x 10 foot ground rod directly below cable entry. Connect master ground from bus to ground rod. Not cad-welded, clamp only.</p> <p>Install indoor ground bus to wall. Drill and mount 3x Polyphasor to bus. Drill hole in floor directly below ground bus. Drive 3/4" x 10 foot ground rod, 6" above indoor grade. Connect by clamp connection indoor ground bus to indoor ground rod.</p> <p>Terminate 3 LMR400 coaxial cables to Polyphasor. Build 3 custom length cables from Polyphasor to 3 radio transceivers. FCC License Fee: Relocate to New Control Point Address: 2301 Technology Pkwy, Hollister, CA (831) 902-2459</p> <p>WPVY817: (Sheriff) Admin Update to change control point address to new building; Delete current FX1 located @ Loc 4: (153.875) FX1</p>	1,849.00	1,849.00

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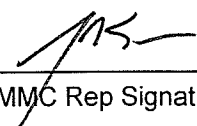
Terms: Net 30

Qty	Item Id	Description	Unit Price	Extended Price
		WPWR746, (Dept of Public Works) Admin Update to change control point address to new building; (156.120) FX1 KUZ854: (Fire Dept) City of Hollister (155.805/153.905) Control Point meeting 20' rule moving to new building; This license is held by City of Hollister; WNGV580 Clemars Mutual Aid Frequency, 154.920, this frequency is licensed under WNGV580 to State of California, with base station located in San Benito County There is no current license being held by San Benito County for this frequency; WPWF625: UHF MED TAC/155.280 Admin Update to change control point address to new building; & change control phone number; KYB973, Cancel---No longer needed--- licensed for 451 Fourth St ...this license is for simplex base station on frequency 156.120; 156.120 is input to Dept of Public Works repeater (input to repeater transmitting on 151.025) KYB975: Cancel-- Duplicate/no longer needed..old site for repeater on 151.025 & simplex base on 151.025 @ 451 Fourth St. Includes all processing and frequency coordination fees where applicable.		
1	SHIPPING	Shipping & Handling	250.00	250.00
1	TRAVEL FEE	Travel Fee for Field Service	250.00	250.00
1	OTHER	Project Management and Administrative Expense	1,500.00	1,500.00
		Project Overview:		

Subtotal

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ATTN: ADAM GOLDSTONE

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Qty	Item Id	Description	Unit Price	Extended Price
		<p>After site construction is completed for the antenna system and racks, the following can take place.</p> <p>County IT services will provide all analog tone control circuits from the old location on 4th Street Hollister, to the new location. Note that the Clemars transceiver will not be relocated to Technology Pkwy.</p> <p>The analog tone control circuits that will be transferred to Technology Pkwy. Are: SO Fire Medical DPW</p> <p>These circuits will be terminated to a "punch down" block that is dedicated for radio circuits and located in the new radio room.</p> <p>Using newly acquired replacement system parts (radio repeater, RF power amplifier, power supply, and Telex IP223 tone termination panel), MMC will mock up, configure, and commission a complete redundant control station for the Sheriff's transmitter. This will be transported to and installed into the new radio facility at Technology Pkwy. When the analog tone circuits are available at the new</p>		

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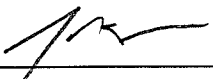
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Qty	Item Id	Description	Unit Price	Extended Price
		<p>location, at a predetermined time, the old system (SO only) will be powered down at the 4th Street location. The new transmitter will be immediately activated at the new (Technology) location and tested with actual on air calls.</p> <p>If this is completely successful, the newly commissioned SO transmitter will be left in operation. The decommissioned SO transmitter from 4th Street will be taken back to Metro Mobile for modifications to operate as a Fire Dept. control station. Following completion of modifications, it will be taken to Technology to operate as a hot swap for the similar seamless transition of the Fire Department system from 4th Street to Technology.</p> <p>The Public Works radio transmitter will be next to be hot swapped with the reconfigured Fire Department hardware.</p> <p>There is no spare or redundant equipment for the Medical transmitter that we know of. This needs to be confirmed. Unless spare hardware is located, this will result in downtime.</p> <p>Contact with the IT folks will be required ahead of starting on this project.</p> <p>Several trips may be required to hot swap each VHF radio system (3), and if spare parts can be located, another set of</p>		

Subtotal

Sales Tax (8.25%)

Total



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3-17-17

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ATTN: ADAM GOLDSTONE

PO #

Rep: SINGR
Singer@MetroMobile.com


Terms: Net 30

Qty	Item Id	Description	Unit Price	Extended Price
		hardware modifications can be done to hot swap the Medical UHF radio equipment. A trip down there will be needed to extract configuration settings from the Kenwood repeaters and the Telex IP223 control panels. At minimum, a day at MMC will be needed to mock up and configure the first SO hot swap set from spare parts.		

Subtotal \$46,709.00

Sales Tax (8.25%) \$1,885.95

Total \$48,594.95



MMC Rep Signature

3/17/17

Date

Authorized Purchaser Signature

Date

**ATTACHMENT A
SIGNATURE SHEET**

I/We the undersigned hereby certify that I/We am/are a duly authorized official of the company and have the authority to sign on behalf of the company and assure that all statements made in the bid are true. I/We agree to furnish and deliver the specified items/services at the prices stated herein, and have read, understand, and agree to the terms and conditions contained herein and on all of the attachments.

Name of Individual/Company: METRO MOBILE COMM

Business Address: 1140 OLD COUNTY Rd., BELMONT CA 94002

Telephone No.: 650-367-1992

Fax No.: 650-832-1943

Contractor Tax ID#: 77-00671122*

Contractor's License #: NA Type: _____
(as applicable)

Contractor Does Business As: ☐ Individual ☐ Partnership ☒ Corporation
☐ Government ☐ Fiduciary ☐ Other

Contractor is a: ☒ Resident ☐ Non-Resident of California

1) Is your firm authorized to do business in the State of California? ☒ Yes ☐ No

2) Is your firm a State of California registered small business? ☒ Yes ☐ No

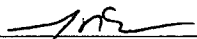
3) Local Business ☐ Yes ☒ No

4) This firm has been in continuous business under the present name for 30 years.

5) Annual sales volume: 2.5 M

6) Net worth of business: \$ 1 M

* A completed W9 Taxpayer form will be required from an awarded vendor not on the County's vendor list.

Signature of Authorized Official: 

Name/Title of Authorized Official: JOHN SINGER

E-Mail: SINGER@METROMOBILE.COM

THIS ATTACHMENT MUST BE COMPLETED AND RETURNED WITH BID

**ATTACHMENT B
BID COST SHEET**

The undersigned offers and agrees to furnish all work, materials, equipment or incidentals which are subject to this IFB at the prices stated, and in conformance with all plans, specifications, requirements, conditions and instructions of County of San Benito Invitation for Bid, IFB No. PWB-1705.

I/We agree that the prices stated herein will be firm for ninety (90) calendar days from the Bid Submittal Deadline.

Item	Qty (Unit)	Description (Model, Manufacturer, Material, etc..)	Unit Price	Tax 8.5%	Total
Materials	1 (L.S.)	SEE ATTACHED	22,860	+ 1,885.95	
Labor	1 (L.S.)	SALES ORDER	20,000		
FCC License Fee	1 (L.S.)	# 38853	1,849		
OTHER	1		2,000		
GRAND TOTAL				\$ 48,594.95	

Total price in words: Forty Eight Thousand Five Hundred Ninety Four Dollars and 95 Cents

Acknowledge receipt of addenda: # _____ Date: _____
_____ Date: _____

A. Brand and Model offered, delivered F.O.B. Destination: SEE ATTACHED

B. Any exception to, or deviation from, specifications, conditions, or requirements as noted in this invitation:
Check One: ☒ None ☐ Detailed Statement Attached

C. Warranty offered: Full explanation of standard parts and labor warranty, and duration (copy of warranty form must be attached).

NONE OFFERED BEYOND STANDARD MANUFACTURERS WARRANTY

D. Statement and full explanation of any optional extended warranties or maintenance agreements available, with costs:

METRO MOBILE COMM - BELMONT CA

E. Name and address of nearest authorized services to San Benito County:

NA

F. Guaranteed maximum response time to non-scheduled service calls will be _____ hours.

- G. Delivery: All equipment will be delivered and fully operational within 120 calendar days after notice of award.
- H. Cash discount offered for prompt payment: 0 %, 30 days
- I. The item offered is composed of 0 % recycled materials. Of this total, 0 % is post-consumer waste.
- J. Complied with all specifications, requirements, terms and conditions of this Proposal?
☒ Yes ☐ No
- K. Is a Solid Waste Diversion Plan needed for these services?
☐ Yes ☐ No ☒ Not Applicable

A "no" answer requires a detailed explanation giving reference to all deviations to be submitted on company letterhead in attachment form. All exceptions must reference the IFB paragraph and section number followed by an explanation

Executed in BELMONT, California, on 3-17, 2012

Signature [Signature] Title PRESIDENT

Print Name JOHN SINGER

Name of Company METRO MOBILE COMM

Address 1140 OLD COUNTY RD City BELMONT Zip 94002

Telephone 650-367-1992 Date 3-17-17

Email Address SINGER@METROMOBILE.COM

I declare under penalty of perjury that I have not been a party with any other bidder to offer a fixed cost in conjunction with this Invitation for Bid.

THIS ATTACHMENT MUST BE COMPLETED AND RETURNED WITH BID

ATTACHMENT C
REFERENCE LIST

1) NAME: SAN BENITO COUNTY
ADDRESS: _____
P.O. Box/Street City State Zip
CONTACT PERSON/TITLE: ANTHONY WEIR
TELEPHONE NUMBER: 831-636-4080 FAX NUMBER: _____
DOLLAR AMOUNT OF CONTRACT: _____
DATE AND SERVICES PROVIDED: _____

2) NAME: SAN JOSE STATE UNIVERSITY
ADDRESS: _____
P.O. Box/Street City State Zip
CONTACT PERSON/TITLE: ~~JAMES~~ JAMES RENELLE
TELEPHONE NUMBER: 408-924-2109 FAX NUMBER: _____
DOLLAR AMOUNT OF CONTRACT: _____
DATE AND SERVICES PROVIDED: _____

3) NAME: SAN MATEO COMMUNITY COLLEGE DIST
ADDRESS: _____
P.O. Box/Street City State Zip
CONTACT PERSON/TITLE: BILL WOODS
TELEPHONE NUMBER: 650-358-6840 FAX NUMBER: _____
DOLLAR AMOUNT OF CONTRACT: _____
DATE AND SERVICES PROVIDED: _____

THIS ATTACHMENT MUST BE COMPLETED AND RETURNED WITH BID

**ATTACHMENT D
SUBCONTRACTOR LIST**

SUBCONTRACTOR NO. 1 - COMPANY NAME: _____
ADDRESS: _____
CONTACT PERSON: _____ **TITLE:** _____
E-MAIL: _____ **TELEPHONE NUMBER:** _____
AMT. OF CONTRACT: _____ **DATE AND TYPE OF SERVICE** _____

SUBCONTRACTOR NO. 2 - COMPANY NAME: _____
ADDRESS: _____
CONTACT PERSON: _____ **TITLE:** _____
E-MAIL: _____ **TELEPHONE NUMBER:** _____
AMT. OF CONTRACT: _____ **DATE AND TYPE OF SERVICE** _____

SUBCONTRACTOR NO. 3 - COMPANY NAME: _____
ADDRESS: _____
CONTACT PERSON: _____ **TITLE:** _____
E-MAIL: _____ **TELEPHONE NUMBER:** _____
AMT. OF CONTRACT: _____ **DATE AND TYPE OF SERVICE** _____

SUBCONTRACTOR NO. 4 - COMPANY NAME: _____
ADDRESS: _____
CONTACT PERSON: _____ **TITLE:** _____
E-MAIL: _____ **TELEPHONE NUMBER:** _____
AMT. OF CONTRACT: _____ **DATE AND TYPE OF SERVICE** _____

SUBCONTRACTOR NO. 5 - COMPANY NAME: _____
ADDRESS: _____
CONTACT PERSON: _____ **TITLE:** _____
E-MAIL: _____ **TELEPHONE NUMBER:** _____
AMT. OF CONTRACT: _____ **DATE AND TYPE OF SERVICE** _____

THIS ATTACHMENT MUST BE COMPLETED AND RETURNED WITH BID

**ATTACHMENT E
NON-COLLUSION DECLARATION**

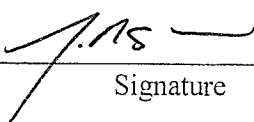
TO BE EXECUTED BY BIDDER AND SUBMITTED WITH BID:

I, JOHN SINGER, am the
Name
PRESIDENT of METRO MOBILE,
Position/Title Company Name

the party making the foregoing bid that the bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation; that the bid is genuine and not collusive or sham; that the bidder has not directly or indirectly induced or solicited any other bidder to put in a false or sham bid; and has not directly or indirectly colluded, conspired, connived, or agreed with any bidder or anyone else to put in a sham bid, or that anyone shall refrain from bidding; that the bidder has not in any manner directly or indirectly, sought by agreement, communication, or conference with anyone to fix the bid price of the bidder or any other bidder, or to fix any overhead, profit, or cost element of the bid price, or of that of any other bidder, or to secure any advantage against the County of San Benito or anyone interested in the proposed contract; that all statements contained in the bid are true; and, further, that the bidder has not, directly or indirectly, submitted his/her or her bid price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, or paid, and will not pay, any fee to any corporation, partnership, company, association, organization, bid depository, or to any member or agent thereof to effectuate a collusive or sham bid.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct:

3.17.17
Date


Signature

THIS ATTACHMENT MUST BE COMPLETED AND RETURNED WITH BID