



ELECTION SERVICES

“PERFECT & TIMELY”

Proposal in Response to:

San Benito County
RFQ# 2021-100

ORIGINAL

**ELECTION PRINTING AND MAILING
SERVICES**

Closing Date:
October 29, 2021, 5pm (PST)

Section 1: Cover Letter – Executive Summary



7720 Hardeson Rd., Suite A
Everett, WA 98203

October 25, 2021

San Benito County

Thank you for the opportunity to respond to your RFP: # **2021-100** entitled ***“ELECTIONS PRINTING AND MAILING SERVICES”***

K&H has over 20 years of experience in perfecting the vote by mail process. In the November 2020 election cycle, we produced over 80 million ballot cards and mailed over 22 million VBM packets. We currently serve over 60 counties using many different types of systems and have produced hundreds of millions of ballots over the past decade.

We have been producing and mailing ballots and voter information guides for San Benito County since 2006, so we are very familiar with your processes, and can perform all of the requirements outlined in this RFQ.

What makes our service unique from others, and especially attractive to counties, is that we only print ballots for each voter request. This means that the county is not stuck with leftover ballots. Our pricing is competitive as is, but when you add the fact that you are not printing extra ballots and throwing them away, our offer looks even better.

We are proud of our standing in the election community. Our customers know that they have hired the best, and we are always innovating to improve our offering. In 2020 we tested and introduced a couple of new things. First is the ability to track a ballot through the mail both out to the voter, and again as it returns from the voter to the county. All of this activity is provided to the County via our MARS™ web portal or through an API for use on the County website.

We also introduced the ‘Wrap’ which eliminates the perforated stub and can replace the voter instructions. The ‘Wrap’ also allows for one-to-one communication with the voter. As an example, if you have an FTFV, you can present instructions to them about submitting ID with their return ballot. Using geocoding you can also tell every voter where the closest drop boxes are to their residence address. We are just now introducing a unique QR code onto the wrap, the voter can scan this QR code and it will take them directly to the BallotTrax website and show them their current ballot status.

Our process begins and ends with data, along with a complete audit trail of every action in between. Processing the data through our HELIOS system creates the initial data to drive ballots that are manufactured in postal sequence. They are then matched into an envelope using control systems equipped with cameras, sensors and barcode readers. When completely assembled we process the resultant data through MARS™ (Mail Assembly Reconciliation System).

In the end we can produce audit reports that proves every ballot was printed correctly, that every voter was sent a packet, and that every packet contains the correct ballot. This audit data, along with data picked up from the USPS tracking system, is carried through to a MARS™ web portal which allows the County to view or download reports. For more detailed information regarding our processes Appendix A – Trade Secrets has been provided as a separate document.

We look forward to continuing our successful relationship.

A handwritten signature in blue ink, appearing to read 'Dave Haines'.

Dave Haines
Sr. Vice President ~ 425.446.3318 ~ dhaines@khprint.com
Fax 425.446.3333

SIGNATURE PAGE

COUNTY OF SAN BENITO
ELECTIONS DIVISION

RFP # 2021-100
ISSUE DATE: JUNE 07, 2021



RFP TITLE: **OFFICIAL- ELECTION PRINTING AND MAILING SERVICES**

PROPOSALS ARE DUE:
5:00 P.M., LOCAL TIME, ON July 07, 2021

MAILING ADDRESS:
COUNTY OF SAN BENITO
ATT: DAVID QUICK
440 5TH Street, Room 206
HOLLISTER, CA 95023

QUESTIONS ABOUT THIS RFP SHOULD BE DIRECTED TO
David Quick, dquick@cosb.us (831) 636-4016

CONTRACTOR MUST INCLUDE THE FOLLOWING IN EACH PROPOSAL (1 original plus 4 copies):

ALL REQUIRED CONTENT AS DEFINED PER SECTION 7.1 HEREIN

This Signature Page must be included with your submittal to validate your proposal.
Proposals submitted without this page will be deemed non-responsive.

CHECK HERE IF YOU HAVE ANY EXCEPTIONS TO THIS SOLICITATION.

CONTRACTOR MUST COMPLETE THE FOLLOWING TO VALIDATE PROPOSAL

I hereby agree to furnish the articles and/or services stipulated in my proposal at the price quoted, subject to the instructions and conditions in the Request for Proposal package. I further attest that I am an official officer representing my firm and authorized with signatory authority to present this proposal package.

Company Name: K&H Election Services Date: 10.25.21

Signature:  Printed Name: Dave Haines

Street Address: 7720 Hardeson Road, Suite A

City: Everett State: WA Zip: 98203

Phone: (425) 327.0170 Fax: (425) 446-3333 Email: dhaines@khprint.com

License No. (If applicable): _____

License Classification (If applicable): _____

*County of San Benito
Election Services*

Section 1: Receipt of Signed Addenda (If Any)



7720 Hardeson Rd., Suite A
Everett, WA 98203

October 25, 2021

San Benito County

Addenda in the form of Q&A email responses 1, 2, and 3, have been received and acknowledged.

A handwritten signature in blue ink, appearing to read 'Dave Haines'.

Dave Haines
Sr. Vice President ~ 425.446.3318 ~ dhaines@khprint.com
Fax 425.446.3333

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San Benito County

RFP# 2021-100

Election Printing and Mailing Services

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7720 Hardeson Rd., Suite A
Everett, WA 98203

October 25, 2021

San Benito County

Section 2, Pre-Qualifications/Licensing Requirements:

Pre-Qualifications/Licensing: CONTRACTOR must acknowledge in writing that it meets all the pre-qualifications and licensing requirements as set forth in Section 2.0 herein.

Note: the above section reference should be to Section 7.0 Licensing/Security Requirements as directed in the Q/A response #2.

K&H Election Services acknowledges that it meets all prequalifications and licensing requirements as outlined in section 7.0 Licensing/Security Requirements.

Section 3: Project Experience and References

Key Staff Persons: CONTRACTOR shall identify key staff and their qualifications and experience proposed for the service identified herein.

K&H has a team of dedicated project managers called Election Coordinators (EC's). EC's are dedicated election experts with a sole focus on elections, year round. These individuals are the primary contact and liaison between their assigned counties and K&H production staff. EC's form enduring partnerships with their counties and oversee all aspects of elections to ensure perfect and timely election services. We believe this level of dedicated customer service sets K&H apart from other election services providers.

While the County will be dealing directly with two Election Coordinators on a day-to-day basis, it is important to note that the entire K&H project management team stands behind them which demonstrates the depth and commitment K&H brings to the election process.

With over 20 years of election experience and 12 years of providing mailing services for counties with at least 35,000 registered voters, K&H is uniquely qualified to handle the complex needs of San Benito County. Currently K&H manages the election/VBM process for over 60 different counties with over a dozen of those counties meeting or exceeding the size and scope outlined in this RFQ. K&H has the experience, the knowledge base, and the depth in resources necessary to successfully manage this process.

Resumes and Organization Chart

K&H Printers, Inc. Organizational Chart

K&H is a very flat organization without a lot of hierarchical structure. We all are here to serve our customers. The team assigned to handle Arapahoe County will not be changing. Day to day operating contact will continue to be Melissa Alexander with Alexandra Mejia as back up. Debbie Grimm will be the EPM whose primary role is supporting print materials such as envelopes, inserts etc. Alexandra provides a supporting role as an additional resource as needed. Dave Haines will be your contact for any technical issues, or any new project development. Debbie Shield will be your contact for any issues that may arise or as an additional resource as needed.



Dave Haines 425.446.3318 dhaines@khprint.com
Senior Vice President & Chief Technology Officer

Mr. Haines has a keen understanding of the technological changes that are shaping the election process and the evolution necessary for K&H Clients to take advantage of those changes. Throughout his tenure, he has provided leadership of service delivery to both Public and Private Sectors including on-site coordination with US Department of Labor and State Mediators. Dave holds a Bachelor of Arts from Western Washington State University and has been employed with K&H since 1979.

Section 3: Project Experience and References



Debbie Shield **425.446.3347** **dshield@khprint.com**
Manager - Election Coordination Services

Debbie joined K&H in 2009 as an Election Coordinator and has managed over 125 public elections for twelve K&H counties. In 2014, Debbie assumed the role of Manager of Election Coordination Services for K&H public sector clients. She oversees the election coordinator staff administering perfect and timely election services to more than 65 counties and cities. Debbie is passionate about delivering election and customer services at the highest level. Past experience is rooted in the printing industry; beginning as a bookkeeper, helping launch a family owned print company, and finally managing a trade bindery. Debbie has an Associate Arts degree in Accounting.



Shirley Reeder **425.446.3306** **sreeder@khprint.com**
Election Coordinator

Shirley has over 30 years of experience in customer service, account management and bookkeeping. Shirley joined K&H in 2008 as an Election Coordinator and has managed over 225 public elections for various Washington, California, Utah, and Idaho counties. She has also managed the production and mailing of Sample Ballot Books for several California counties. Shirley has a Bachelor of Arts degree in Psychology and Sociology from the University of Manitoba, plus a certificate in Business Administration.



Kim Desilet **425.446.3337** **kdesilet@khprint.com**
Election Coordinator

Kim has worked in the direct marketing advertising and printing industry for over 30 years, with experience in project, supplier, estimation, production, and compliance management. She is managing the print production

Section 3: Project Experience and References

and mailing for the Sample Ballot Books and Voter Information Guides for several California counties. Kim graduated from California Polytechnic State University San Luis Obispo, with a Bachelor of Science in Graphic Communications Printing Management and Packaging.



Debbie Grimm **425.446.3355** dgrimm@khprint.com
Election Project Manager

Debbie has fifteen years of experience in printing, with the last seven being in the commercial industry. Debbie began working for K&H in 2014, as a temporary Admin/Project Manager. In 2017 was hired by K&H as a full time Commercial Project Manager, and in the later part of 2018 was moved into an Election Project Manager roll. Her responsibilities include, but not limited to, the production of election envelopes, inserts, and mailings.

Section 3: Project Experience and References

Experience & References: CONTRACTOR shall describe at least 4 similar projects for which it provided services like the scope of work described herein. These projects shall include two (2) government and one (1) postal customer and demonstrate experience in preparing, packaging and mailing large quantities of ballots using the appropriate mailing permit prescribed by United States Postal Service regulations. Please include phone number and email address, if possible, as the County will conduct reference checks using this information.

K&H has been providing these services to San Benito County since 2006. In addition we provide same or similar services to over 60 jurisdictions.

K&H participates with USPS throughout the year in discussions at a local level, regional level and national level to ensure we are working together on the best practices, logistic planning implementation of any new USPS requirements, communication improvement opportunities, product development and testing.

In addition to our proactive communication K&H also meets with USPS at local level prior to each election cycle and post-election cycle focusing on planning and continuous improvements

County	Monterey County Elections	Santa Cruz County Clerk - Elections	Solano County Elections	USPS
State	CA	CA	CA	N/A
Contact Info	Gina Martinez, Asst ROV MartinezGM@co.monterey.ca.us (831) 796-1488	Tricia Webber, County Clerk tricia.webber@santacruzcounty.us (831) 454-2409	John Gardner, Assistant ROV jhgardner@solanocounty.com (707) 784-3366	Tory Foster Business Alliances Manager (503) 726-9829
Address	Monterey County Elections 1441 Schilling Pl - North Building Salinas, CA 93901	Santa Cruz County Clerk - Elections 701 Ocean St Rm 310 Santa Cruz, CA 95060	Solano County Elections 675 Texas St Ste 2600 Fairfield, CA 94533	USPS 7640 NE Airport Way Portland, OR 97238
Services Provided by K&H	Ballot Printing Ballot Package Production & Mailing Outer & Return Envelope Production Sample Ballot Book Production & Mailing Other Inserts Self-mailer Production	Ballot Printing Ballot Package Production & Mailing Mailing Envelope Production Return Envelope Production Other Inserts Sample Ballot Book Production & Mailing	Ballot Package Production & Mailing Other Inserts Mailing Envelope Production Sample Ballot Book Production & Mailing VNC Printing & Mailing	N/A
Approx # of Precincts	246	705	265	N/A
Approx # of Registered Voters	244,942	169,914	225,000	N/A
Customer Since (Year)	2006	2015	2017	N/A

Section 3: Project Experience and References

Violations: CONTRACTOR shall submit copies of all notices of violations, corrective action notices, enforcement actions or orders, warning notices, writings, or other forms of permit violation/non-compliance documentation (such as OSHA) received by CONTRACTOR, or any business organization owned or operated by the CONTRACTOR which are its parent company and/or subsidiaries, from any public agency during 2005 up to and including the present day.

NONE

Section 4: Statement to Service Entire County

Include a statement acknowledging which of the following locations your company will provide services to: Hollister, San Juan Bautista, Aromas, Tres Pinos, and as far reaching in the South County as the Monterey County border.

K&H Election Service will provide services to San Benito County in its entirety.

Section 5: Environmentally Friendly Practices

CONTRACTOR shall summarize all environmentally friendly practices it adheres to while doing business with the County of San Benito.

All of our paper is purchased from International Paper – We chose IP because of their sustainable forest program, water stewardship, reducing waste programs, reducing emissions, and sourcing responsibly. More details are available on request.

We have chosen XPO Logistics to transport our product to market. They are committed to recycling in the manufacture of their trucks as well as maximizing fuel efficiency and many other sustainable practices. More details are available on request.

K&H has installed LED lighting throughout the plant - this resulted in a 50% reduction in electrical consumption for lighting.

We installed a High Efficiency air compressor system – over 30% reduction in energy use.

We have a robust internal recycling program. All paper is sorted for maximum recyclability.

We changed from toner based printing to Inkjet printing several years ago. This move reduced power consumption for the print process by 50%.

K&H is G7 Master Printer certified. One important aspect of G7 is the reduction of ink consumption.

CONTRACTOR shall indicate whether it is a ‘Green Certified’ Business and state which governing authority administered the certification.

K&H is not Green Certified.

Section 6: Pricing (Attachment A) & Warranty

K&H has been producing San Benito's ballots for 15 years and we are very familiar with your needs. The pricing model we use for invoicing purposes covers all of those needs.

Attached is the current pricing model as used in the recent recall election. It clearly shows unit pricing for each item, and also allows you to extend that pricing into totals. We think this is a better approach than trying to make our pricing fit into the pricing model in the RFP – Attachment A. That model is a bit dated, since it refers to 1, 2 and 3 column ballots, which is a notion that no longer exists with your new Dominion system.

We would be happy to provide these pricing models electronically ("red" cells represent cells where quantity would be entered, as applicable). Or, if you would like to provide each vendor with a sample election, we can enter into our model for you for comparison purposes.

K&H Integrated Print Solutions
Election Invoice Detail Report

This is not an invoice. For information only.

San Benito

Election Date:

Job #

RFQ

Election Specifications:

Number of Cards per Ballot	1
Total Ballot Packets Mailed	0
Total Ballot Cards Printed	0

Mail Ballot Printing

	Ballot Qty	Card Qty		Taxable Products-Cost	Non-Taxable Services-Cost
VBMP Ballots	0	0			
VBMO Ballots	0	0			
MP Ballots	0	0			
Military/Overseas Ballots	0	0			
Total Mail Ballots Printed - 1 card	0	0	\$0.280 /Card	\$0.00	

Non-Mail Ballot Printing

Counter Ballots	0	0	\$0.280 /Card	\$0.00	
Poll Ballots	0	0	\$0.260 /Card	\$0.00	
Dupe Ballots	0	0	\$0.260 /Card	\$0.00	
Provisional Ballots	0	0	\$0.260 /Card	\$0.00	
Training Ballots	0	0	\$0.260 /Card	\$0.00	
Unmarked Test Ballots	0	0	\$0.260 /Card	\$0.00	
Total Non-Mail Ballots Printed	0	0			

Marked Test Ballot Processing & Printing - CARDS

L&A		0			
First Position		0			
Other		0			
Total County Marked Test Ballot Cards Printed		0	\$0.500 /Card	\$0.00	
Number of Pre-marked Files Processed	0		/pdf file	\$0.00	

Assembly & Mailing Services

(Data Processing/Imprinting/Assembly)

Total Ballot Packets Assembled - 1 card	0		\$0.260 /Packet		\$0.00
Total Ballot Packets Assembled - 2 cards	0		\$0.360 /Packet		\$0.00
Total Ballot Packets Assembled - 3 cards	0		\$0.460 /Packet		\$0.00
Total Ballot Packets Assembled - 4 cards	0		\$0.560 /Packet		\$0.00
Total Ballot Packets Assembled - 5 cards	0		\$0.660 /Packet		\$0.00
VIG Insertion	0		\$0.150 /Packet		\$0.00

Subsequent Extracts (Dailies)

Subsequent Ballot Cards Printed	0	0	\$0.280 /Card	\$0.00	
Total Ballot Packets Assembled - 1 card	0		\$0.360 /Packet		\$0.00
Total Ballot Packets Assembled - 2 cards	0		\$0.460 /Packet		\$0.00
Total Ballot Packets Assembled - 3 cards	0		\$0.560 /Packet		\$0.00
Total Ballot Packets Assembled - 4 cards	0		\$0.660 /Packet		\$0.00
Total Ballot Packets Assembled - 5 cards	0		\$0.760 /Packet		\$0.00
VIG Insertion	0		\$0.150 /Packet		\$0.00

Misc

\$0.00

Ballot Face Replacement/Rework

Base Fee - per occurrence	0			\$0.00	
Per Ballot Face Replaced	0		\$5.000 /Each	\$0.00	
Maximum of \$5,000 charge per occurrence					
Ballot Face BOD/Website/Facsimile PDFs	0		\$0.800 /Each	\$0.00	
Maximum of \$3,000 charge or \$5,000 for Party Primary					

	Taxable Products-Cost	Non-Taxable Services-Cost	Total Products Services-Cost
Sub Total	\$0.00	\$0.00	-
Freight		\$0.00	\$0.00
Postage		\$0.00	\$0.00
Total	\$0.00	\$0.00	\$0.00

K&H Integrated Print Solutions
Sample Ballot - VIP Invoice Detail Report
San Benito County RFQ

This is not an invoice. For information only.

	Price	Quantity	Taxable Products-Cost	Non-Taxable Services-Cost
Common Charges:				
Pre-Press				
Typesetting unique pages	\$45 / Pages	0	\$0.00	
Client Edits	\$ 1.00 / Pages	0	\$0.00	
Desktop Publishing	\$ 50.00 / Hour	0	\$0.00	
Translations				
Chinese	\$ 0.24 / Words Translated	0	\$0.00	
Spanish	\$ 0.20 / Words Translated	0	\$0.00	
Tagalog	\$ 0.26 / Words Translated	0	\$0.00	
Repetitive Words	\$ 0.12 / Words Translated	0	\$0.00	
Summary of Detail by Version (Attached)				
Pre-Press				
Booklet Assembly / Proofing	\$ 2.50 / Page	0	\$0.00	
VIP printing (5.25 x 8.375")				
Per Booklet type Setup	\$ 500.00	0	\$0.00	
Print / per page	\$ 0.014			
Bind / per book	\$ 0.10			
Pages	0	Types	0	\$0.00
Pages	0	Types	0	\$0.00
Pages	0	Types	0	\$0.00
Pages	0	Types	0	\$0.00
Pages	0	Types	0	\$0.00
Pages	0	Types	0	\$0.00
VIG printing (8.375 x 10.785")				
8 1/2 x 11 - PDF provided 8 page increments				
Per Booklet type Setup	\$ 500.00	0	\$0.00	
Print / per page	\$ 0.026			
Bind / per book	\$ 0.10			
Cover printing	\$ 0.06			
Pages	0	Types	0	\$0.00
Pages	0	Types	0	\$0.00
Pages	0	Types	0	\$0.00
Pages	0	Types	0	\$0.00
Pages	0	Types	0	\$0.00
Pages	0	Types	0	\$0.00
Inkjet and Mailing:				
Inkjet and Assemble for Mail	\$ 0.260	0		\$0.00
Subsequents Processed	\$ 250.00	0		\$0.00

	Taxable Products-Cost	Non-Taxable Services-Cost	Total Products & Services-Cost
Sub-Total	\$0.00	\$0.00	\$0.00
Freight		\$0.00	\$0.00
Postage		\$0.00	\$0.00
Total	\$0.00	\$0.00	\$0.00

Envelope Price List (8.5" Ballot Width) - Effective 06.01.21

- ~ \$200.00 prepress fee for each version
- ~ \$50 for each proof after 1, per version
- ~ Pricing is based on date complete order information is received; including quantity and artwork.
- ~ Customer changes after initial proof may jeopardize order date for pricing.
- ~ All prices quoted are per 1,000 envelopes printed.
- ~ Outer and Return envelopes are printed on 70# offset; Secrecies are printed on 60# offset.
- ~ Minimum Order per envelope type: 1,000; and in increments of 1,000 thereafter.
- ~ Envelopes are ordered per election. (Counties under 250,000 receive pricing based on estimated annual need)

NON-SBS Return - Max Flap Length 1-1/4" with 5-1/4" back flap:			
5-7/8 x 9 w/drill hole	15% Discount: Up to and including E-120	Standard: E-119 through E-90	Impact Premium: E-89 and later
1,000	\$871.01	\$1,024.71	\$1,178.42
2,500	\$536.00	\$630.59	\$725.18
5,000	\$335.00	\$394.12	\$453.24
10,000	\$234.50	\$275.88	\$317.27
25,000	\$167.50	\$197.06	\$226.62
50,000	\$127.30	\$149.77	\$172.23
100,000	\$80.40	\$94.59	\$108.78
150,000	\$77.05	\$90.65	\$104.24
200,000	\$71.69	\$84.34	\$96.99
250,000	\$67.00	\$78.82	\$90.65

Outer			
6-1/8 x 9-3/4	15% Discount: Up to and including E-120	Standard: E-119 through E-90	Impact Premium: E-89 and later
1,000	\$1,080.12	\$1,270.73	\$1,461.34
2,500	\$664.69	\$781.99	\$899.29
5,000	\$415.43	\$488.74	\$562.06
10,000	\$290.80	\$342.12	\$393.44
25,000	\$207.72	\$244.37	\$281.03
50,000	\$157.86	\$185.72	\$213.58
100,000	\$99.70	\$117.30	\$134.89
150,000	\$95.55	\$112.41	\$129.27
200,000	\$88.90	\$104.59	\$120.28
250,000	\$83.09	\$97.75	\$112.41

STANDARD INSERT PRICING.

Insert Description	Registered "By Mail" Voters:								
	Up to 10,000	10,001 - 25,000	25,001 - 50,000	50,001 - 100,000	100,001 - 200,000	200,001 - 300,000	300,001 - 500,000	500,001 - 1,000,000	Over 1,000,001
4.25x8.375 Insert 60# (NOT FOLDED)	\$0.251	\$0.181	\$0.128	\$0.100	\$0.073	\$0.063	\$0.056	\$0.051	\$0.049
4.25x8.375 CARD 110# Index (NOT FOLDED) - Use for sticker	\$0.268	\$0.192	\$0.139	\$0.107	\$0.081	\$0.075	\$0.070	\$0.067	\$0.063
8.375x10.875 60# FOLDED to 8.375x5.4375	\$0.427	\$0.232	\$0.164	\$0.120	\$0.091	\$0.083	\$0.073	\$0.069	\$0.068
8.25x14 60# FOLDED to 8.25x3.5	\$0.476	\$0.275	\$0.193	\$0.136	\$0.107	\$0.096	\$0.091	\$0.088	\$0.086
16.75x10.875 60# FOLDED to 8.375x5.4375	\$0.532	\$0.300	\$0.223	\$0.157	\$0.128	\$0.127	\$0.115	\$0.112	\$0.112

Version Charge (per insert) **\$200.00**
Proof Charge - after 1st proof **\$50.00**

Insert Specifications

Standard Insert Sizes :

- 4.25 x 8.375 (4-1/4 x 8-3/8)
- 8.375 x 10.875 (8-3/8 x 10-7/8)
- 8.25 x 14 (8-1/4 x 14)
- 16.75x10.875 (16-3/4 x 10-7/8)

Insert Art: NO BLEEDS

- Build art files to the appropriate standard size or K&H will resize them.
- May be produced as one or two sided documents.
- Artwork may be submitted in the following formats; prioritized by preference:
 - InDesign – packaged files with a pdf (include all links and fonts)
 - Allows for easy editing.
 - Once final proof approval received, we will return the bundled InDesign files for use in the future.
 - PDF – with all fonts embedded.
 - Best if all editing is complete or you will make proofing edits to original document.
 - MSWord – with list of all fonts used and a pdf image of final document (note: use standard fonts only)
 - Allows for editing.
 - Please provide fonts along with your document.
 - Publisher – include Pack and Go Wizard export.
 - Once final proof approval received, we will return the bundled Publisher files for use in the future.
 - Please provide fonts along with your document.

Submitting mock ups of existing or repeat inserts with minor changes noted is acceptable.

Contact your EC with any questions or concerns.

I Voted Sticker - Standard Price List - Per Election Order

.875" x 1.75" Oval
2 Color

PRINT PRODUCTION SPECS: .875"x1.75" Oval Piggyback Label

Paper Stock: 60# High Gloss Piggyback

Finished Size: .875" x 1.75" Oval Piggyback Label

Bi-Level .125" oversized, Unprinted,

Liner/Carrier: 40# or 50# Paper

Adhesive: Permanent

Colors: 2 Color

Varnish/Aqueous Coating: Flood UV

Bleeds: Yes

Core Size: 3", 1 across

Roll OD: 12" or 20"

Component Notes: Piggyback label with 1/8" Bi-Level diecut

.875" x 1.75" Oval Piggyback Label 2 Color								
	Applied to Insert - 12" Roll Diameter				Applied to Wrap - 20" Roll Diameter			
	1-100,000 Voters	100,001-250,000 Voters	250,001-1MM Voters	Over 1MM Voters	1-100,000 Voters	100,001-250,000 Voters	250,001-1MM Voters	Over 1MM Voters
Quantity	Sticker Sell Per Thousand	Sticker Sell Per Thousand	Sticker Sell Per Thousand	Sticker Sell Per Thousand	Sticker Sell Per Thousand	Sticker Sell Per Thousand	Sticker Sell Per Thousand	Sticker Sell Per Thousand
10,000	\$ 275.12	\$ 265.12	\$ 255.12	\$ 250.12	\$ 260.12	\$ 250.12	\$ 240.12	\$ 235.12
25,000	\$ 150.65	\$ 140.65	\$ 130.65	\$ 125.65	\$ 135.65	\$ 125.65	\$ 115.65	\$ 110.65
50,000	\$ 108.73	\$ 98.73	\$ 88.73	\$ 83.73	\$ 93.73	\$ 83.73	\$ 73.73	\$ 68.73
100,000	\$ 87.60	\$ 77.60	\$ 67.60	\$ 62.60	\$ 72.60	\$ 62.60	\$ 52.60	\$ 47.60
150,000	\$ 80.46	\$ 70.46	\$ 60.46	\$ 55.46	\$ 65.46	\$ 55.46	\$ 45.46	\$ 40.46
200,000	\$ 76.93	\$ 66.93	\$ 56.93	\$ 51.93	\$ 61.93	\$ 51.93	\$ 41.93	\$ 36.93
250,000	\$ 74.21	\$ 64.21	\$ 54.21	\$ 49.21	\$ 59.21	\$ 49.21	\$ 39.21	\$ 34.21
500,000	\$ 70.32	\$ 60.32	\$ 50.32	\$ 45.32	\$ 55.32	\$ 45.32	\$ 35.32	\$ 30.32
1,000,000	\$ 68.36	\$ 58.36	\$ 48.36	\$ 43.36	\$ 53.36	\$ 43.36	\$ 33.36	\$ 28.36
1,500,000	\$ 67.73	\$ 57.73	\$ 47.73	\$ 42.73	\$ 52.73	\$ 42.73	\$ 32.73	\$ 27.73
2,000,000	\$ 66.94	\$ 56.94	\$ 46.94	\$ 41.94	\$ 51.94	\$ 41.94	\$ 31.94	\$ 26.94
2,500,000	\$ 66.94	\$ 56.94	\$ 46.94	\$ 41.94	\$ 51.94	\$ 41.94	\$ 31.94	\$ 26.94
3,000,000	\$ 66.64	\$ 56.64	\$ 46.64	\$ 41.64	\$ 51.64	\$ 41.64	\$ 31.64	\$ 26.64
4,000,000	\$ 66.25	\$ 56.25	\$ 46.25	\$ 41.25	\$ 51.25	\$ 41.25	\$ 31.25	\$ 26.25
5,000,000	\$ 66.16	\$ 56.16	\$ 46.16	\$ 41.16	\$ 51.16	\$ 41.16	\$ 31.16	\$ 26.16
6,000,000	\$ 66.11	\$ 56.11	\$ 46.11	\$ 41.11	\$ 51.11	\$ 41.11	\$ 31.11	\$ 26.11
7,000,000	\$ 66.07	\$ 56.07	\$ 46.07	\$ 41.07	\$ 51.07	\$ 41.07	\$ 31.07	\$ 26.07
8,000,000	\$ 66.03	\$ 56.03	\$ 46.03	\$ 41.03	\$ 51.03	\$ 41.03	\$ 31.03	\$ 26.03
9,000,000	\$ 66.03	\$ 56.03	\$ 46.03	\$ 41.03	\$ 51.03	\$ 41.03	\$ 31.03	\$ 26.03
10,000,000	\$ 65.99	\$ 55.99	\$ 45.99	\$ 40.99	\$ 50.99	\$ 40.99	\$ 30.99	\$ 25.99
1 Time Die Fee:	N/A							
Plates for 1st. Color*	\$ 225.58							
Set Up & Plates for each additional item beyond 1st. Color.*	\$ 280.00							

*only applicable if new art or change in roll position.

Section 7: Exceptions

Submit all exceptions to this solicitation on separate pages, and clearly identify the top of each page with “EXCEPTION TO SAN BENITO COUNTY SOLICITATION #” (indicate the applicable solicitation number). Each Exception shall reference the page number and section number, as appropriate. CONTRACTOR should note that the submittal of an Exception does not obligate the County to revise the terms of the RFP or AGREEMENT.

K&H has no exceptions.